



## featured project **LINQUENDA DAIRY FARMS**

Linquenda Dairy Farms is owned and operated by Gerrit & Christine Bos and Jan & Elisabeth Bos in the Woodstock area. Gerrit & Christine have four children: Aaron, Abigail, Naomi and Ava. Jan & Elisabeth were recently blessed with their first child, a son they named Elliot! Their parents Jacob & Nellie are also still actively involved on the farm.

At the end of February, the cows moved out of the old barn where they laid on mats and milked in a D-8 herringbone parlour with one return lane and a very small holding area. The new barn features a DLS / GEA D-10 vertical lift parallel milking parlour with individual indexing. We raised the height of the parlour higher than any previous project to help make a more ergonomic work environment for the Dutch brothers as Gerrit is 6'1" and Jan is 6'6"! Other features of the barn include the Daritech Biolyнк parlour flush system that automatically cleans the holding area and return lanes, Jourdain stabling with deep bedded sand stalls, ACME panel fans, and GEA manure equipment.

The Bos family milks 170 cows. In the previous parlour milking took 2.5 hours plus 20 minutes to clean-up. In the new parlour milking has been cut down to under 2 hours plus 6-7 minutes to clean with the flush system doing most of the work. Gerrit says that "Overall we feel very blessed with our new facility. We were quite pleased to see that there was no drop in milk production during the hot season! The cows are very comfortable with the sand bedding and we've seen very little mastitis in the herd. The flow of cow traffic in the new facility has made our day to day chores more efficient with the wider return alleys eliminating chasing cows out of the parlour, and the sort gate making cow management a lot easier!"



### **1 We're Social Too**

There is so much going on at DLS its hard to keep up! Follow us on Facebook, Twitter, and YouTube.

### **2 Tradeshow Season**

We would love it if you dropped in at our booth! Check our tradeshow schedule @ [dairylane.ca/tradeshows](http://dairylane.ca/tradeshows)

### **3 Dairy Lane Is Hiring**

Looking for an exciting career? We hope you will consider working at DLS! Apply @ [dairylane.ca/careers](http://dairylane.ca/careers)

## EMPLOYEE ANNOUNCEMENTS

DLS is pleased to welcome the following people to the Dairy Lane team:



**Ryan Piggott**  
Milking Equipment  
Installation Technician



**Shikar Rafiq**  
Milking Equipment  
Installation Technician



**TJ Hudson**  
Milking Equipment  
Installation Technician



**Josh Hardy**  
Robot Service  
and Installation



**Graham Waddell**  
Stabling/Manure Install  
Service Technician



**Erik Baum**  
Welder/Fabricator



**Eric Gregorio**  
Material Handler



**Lori Atkins** | HR Co-ordinator

Time flies, I've been at DLS for over 9 months already!! Since starting as the Human Resources Co-ordinator in January, I've had the opportunity to meet each employee (many of which I hired) and I have to say we have a dynamic group of people!

HR is all about people, and dynamic, amazing, great people is what drives a company forward and makes a company successful.

We have a diverse team, with varied levels of skill and experience to meet the job specific needs of our customers such as milking equipment installation and service, building complete dairy barn structures, digesters and of course working with the down and dirty manure equipment! It is great to see our team come together to work project after project in unity, while teaching and training new employees to help keep the customers and the local dairy industry moving forward.

Getting HR off the ground at DLS has been exciting and a lot of fun, largely because it's been great getting to know each of the employees and seeing their drive and passion for the work that they do.

## EMPLOYEE SPOTLIGHT



**Xena Legere**  
Welder/Fabricator  
Joined DLS February 2018

Xena has worked at DLS for just over 9 months and was hired into the Weld Shop as a Welder/Fabricator. Prior to working at DLS, she worked for East Coast Welding which is a metal fabrication shop. Xena says she's enjoying the diversity at DLS being able to both weld and fabricate; it's the best of both worlds! Xena moved to London a year ago from Cape Breton Island, she attended Nova Scotia Community College and took a 2-year program which trained her to work in the ship yards. While working there she got her SMAW and FCAW tickets and racked up several welding hours!

Xena aspires to have a career at DLS in the Weld Shop and hopes to one day attain her red seal certification. She's settling into London, loves the city and plans to stay. She was recently back home for a week and realized this is where she wants to be. She'll always love home, but London is starting to win her heart!

We look forward to watching you gain knowledge, develop your skills and succeed in a mainly male dominated profession!! YOU GO GIRL!!!



click to enlarge graphic

# NOVEMBER'S product of the month

The FutureCow prep system features a mechanical brush unit that gently washes, disinfects, stimulates and dries the teat in one shot. Utilizing the FutureCow, each cow will be prepped the same no matter who is milking. This gives the cows the consistency that they need for optimal udder health, stimulation and milk letdown. We're excited to announce our November Promotion to buy one FutureCow prep brush system and get one prep brush unit FREE!

Details include:

Regularly Retail for \$12,271, Installed<sup>1</sup>  
**November Promo for \$9,900, Installed<sup>1</sup>**

**Promo Package Savings of \$2,371<sup>1</sup>**

Get A Quote @ [www.futurecow.dairylane.ca](http://www.futurecow.dairylane.ca)

<sup>1</sup>Conditions Apply. Please visit [futurecow.dairylane.ca](http://futurecow.dairylane.ca) for full promotion details.

## JOB PROGRESSION HIGHLIGHTS



### 1 **Guntensperger Dairy** Clinton, ON

Guntensperger Dairy will be a turnkey DLS project featuring a 4 row head to head tunnel ventilated DLS Structure and a D-10 parallel parlour that will be expandable to D-20. In October the structure was erected and framing, walls and the roof are all in progress.

### 2 **Comrie Farms** London, ON

Comrie Farms is our first GEA Monobox barn! The McNaughton family moved from tie stall milking into the Monobox at the end of October, after a short transition period where the cows walked from the new barn to the tie stall to be milked. The barn also features Jourdain stabling with waved neck rail and sand bedding, ACME ventilation, GEA scrapers, Easy Swing cow brushes and a Moov feed pusher.

### 3 **Four Clover Dairy** Thedford, ON

On the morning of October 25, 2018 the robots milked for the last time at Four Clover Dairy. We moved the existing milk tank over to the new parlour building to complete the new DLS / GEA D-10 parallel parlour with vertical lift and individual indexing. The milk tank was installed in time to milk the cows in the afternoon. The cows turned really well in the parlour and it was a smooth start-up!

## A Public Service Announcement For: **Supporting Canadian Dairy**



As evidenced all over social media, many of our Canadian dairy farmers have been actively emphasizing to consumers to support 100% Canadian Dairy milk products. At DLS, we fully stand with you, the Canadian dairy farmer, and we want to encourage all of our employees to stand with us as well. While this information is not new to most of you, we want to help do our part to raise awareness to the Canadian consumers, and we hope that you will find this useful and use it to share with your circle of family and friends.

In support of 100% Canadian dairy, here are some tips you will want to know the next time you hit the grocery store:

- All fresh milk and cream sold in Canada is produced in Canada with the exception of Fairlife milk (USA). What does this mean? In Canada, when you buy any brand of milk and cream other than Fairlife, you are supporting Canadian Dairy Farmers.
- Butter, cheese, yogurt and ice cream can contain milk ingredients or modified milk ingredients imported from other countries such as the USA, Europe, Australia or New Zealand.

Consumers may ask, "how can we support our farmers when we have no idea where these products originate?" We can proudly tell them to look for the Dairy Farmers of Canada logos shown above! They are easy to spot and most major processors will proudly display these logos.

Do you already look for these logos when you shop but still want to further support our Canadian dairy farmers? Make sure to spread the word and educate others on how to support our Canadian dairy farmers.

Read more about this and FAQ's from consumers by reading this article by the DFO @ [www.dairylane.ca/milk](http://www.dairylane.ca/milk).



## FEATURED POST

Dominique Jourdain, owner of Jourdain in France recently visited our facility, and toured a few of our current jobs. This is what he posted after his trip:



### Jourdain SA

October 17 at 12:11 PM

Jourdain équipe une ferme de l'Ontario !  
Nous remercions vivement les éleveurs canadiens qui font confiance à la qualité des produits Jourdain et saluons le grand professionnalisme de notre importateur Dairy Lane Systems (DLS).

Jourdain equips a farm in Ontario!  
We would like to thank our Canadian customers for putting their trust in Jourdain products and our importer Dairy Lane Systems (DLS) for their professionalism.



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