

## featured project

#### **MOOREGLEN FARMS**

Mooreglen Farms is one of the few active dairy farms in the Sarnia area. Parents Mel and Becky Anderson, along with their son Joe and his wife Kristie, own and operate the farm. They have four children who are in school and help with the farm chores. One thing you need to know about Joe, when he says he's busy in the fields, he's not talking about tractor work - he is an avid hunter and is likely tracking his next dinner!

In 1998, DLS installed a GEA D-6 herringbone parlour with a small holding area and 178 stalls at Mooreglen Farms. It served its purpose for many years, but with their growth they needed a larger parlour and free stall barn with more stalls and feed bunk space to accommodate the growing herd. The new milking facility was a complete DLS turnkey project. It features a 470' x 110' DLS Structure, a DLS / GEA vertical lift parallel milking parlour with individual indexing (expandable to D-20), a subway, Daritech Biolynk parlour flush system, Jourdain stabling with deep bedded sand stalls, ACME panel fans, and GEA manure equipment.

The cows moved into the new barn and parlour in the middle of May 2018. Milking 240 cows, the Anderson's cut their milking time in half compared to the old parlour. Joe Anderson says that "Everything has improved since moving into the new barn. It's a much better environment for the cows, and for us to manage. The cows are healthier and performing better. After being in the barn for half a year now, we can see that the cows are milking calmer (very little kicking in the parlour), we've had very few incidences of mastitis, hoof trimming has been reduced with the benefits of sand bedding, and we're excited to see that milk production has increased by about 10%."



# 1

#### **We're Social Too**

There is so much going on at DLS! Follow us on Facebook, Twitter, Instagram, and YouTube.

# 2

#### Tradeshow Season

We would love it if you dropped in at our booth! Check our tradeshow schedule @ dairylane.ca/tradeshows

## 3

#### **Dairy Lane Is Hiring**

Looking for an exciting career? We hope you will consider working at DLS! Apply @ dairylane.ca/careers

#### **EMPLOYEE ANNOUNCEMENTS**

DLS is pleased to welcome the following people to the Dairy Lane team:



Erik Nielsen Stabling/Manure Install Service Technician



Colin Stafford
Stabling/Manure
Install Service Technician



**Bill McIntosh**Warehouse/Yard Attendant



Chris Denny Milking Equipment Installation Technician



Albert Schachow
Construction Labourer

#### just for laughs. ok maybe a groan.

Q. Why did the cow jump over the moon?

A. Because the farmer had cold hands.



#### John van Logtenstein | Owner

It's hard to believe another year has come and gone. We have seen lots of growth in the dairy industry, including a steady increase in projects in recent years - and 2018 was certainly no exception. A few highlights for us this year include our first GEA monobox start-up, our first cross-ventilated structure, two new digesters commissioned, and numerous DLS parlours and rotaries sold and in varying stages of the fabricating to completion process.

It was an exciting year at DLS with lots going on and therefore we likely did not say this enough: we are very appreciative of each of our customers for choosing to work with us and we are very grateful for your trust and confidence in us.

On behalf of DLS and the van Logtenstein family, we wish you a Merry Christmas and a Happy New Year!



### **EMPLOYEE SPOTLIGHT**



Frank Helder
Milking Equipment
Service Manager
Joined DLS December 1990

Frank has worked at DLS for 28 years this month, however he did work about 3 years at the company prior to it being bought by Bill and Glenda and becoming Dairy Lane - he's a long-term employee!! Frank has moved around throughout his career at DLS starting out working on computer feeders as a result of his electronics education at Fanshawe College. From there he moved over to be a Route Driver/Service Tech, on call 24/7 for 8 years and then he got into the Install/Service side as things changed in regard to how service was managed. As the company grew, he gradually transitioned into his current role as our Milking Equipment Service Manager.

When he's not working, Frank enjoys camping with his wife Lisa (especially at the annual Helder family weekend at Killbear Provincial Park), water-skiing, boating and his newest interest scuba diving!

Thank you for your many years of dedicated service to the company, you're a wealth of knowledge, if only we could transfer that information, it could sure save some time!





## **DECEMBER'S** product of the month

The FutureCow prep system features a mechanical brush unit that gently washes, disinfects, stimulates and dries the teat in one shot. Utilizing the FutureCow, each cow will be prepped the same no matter who is milking. This gives the cows the consistency that they need for optimal udder health, stimulation and milk letdown. If you missed the promotion announcement in November, you have two more days to capitalize on this great promotion to buy one FutureCow prep brush system and get one prep brush unit FREE!

Details include:

Regularly Retails for \$12,271, Installed<sup>1</sup> Promo for \$9,900, Installed<sup>1</sup>

Promo Package Savings of \$2,3711

Get A Quote @ www.futurecow.dairylane.ca

<sup>1</sup>Conditions Apply. Please visit futurecow.dairylane.ca for full promotion details.

## **10B PROGRESSION HIGHLIGHTS**





#### **Glenedge Farms** Glencoe, ON

Tony and Lindsay Zondag formerly milked with two Boumatic robots and they replaced them with two GEA Monobox robots. The cows were away from the farm for a couple of months being milked on a rotary, but with their previous robot experience, the cows quickly readjusted to the robot life with their new shiny green robots! The robot start-up was Nov 14, 2018. Be sure to check out the start-up video @ https://youtu.be/5A0uazYWYrQ

#### **Oasis Acres** Komoka, ON

In the morning of November 20th, 2018, Oasis Acres milked the cows for the last time in the tie stall barn before moving the cows into the new free stall barn with a DLS / GEA D-8 parallel parlour with vertical lift and individual indexing. The free stall barn is complete with deep bedded sand stalls, Jourdain stabling and a gravity flow manure system. Congrats to the Westerhof family on this smooth transition!

#### **Bretzler Farms** Crysler, ON

DLS commissioned the 250 kW anaerobic digester at Bretzler Farms this past month. It is a 30m diameter digester which translates to 3,600m3 of active volume. Included in this digester is a double membrane biogas storage roof, three mix agitation nozzles, two 150m3 low temperature pasteurizer / liquids receiving tanks, technical container, and a waste gas flare. The

Bretzler family milks 270 cows.



From everyone at DLS, have a wonderful and safe holiday season!

# Merry Christmas

## As you celebrate Christmas this year, Make Sure To Thank A Dairy Farmer.

Christmas is a favourite time of year for many people. From kids to grandparents, we look forward to December 25 as a day of celebration, family gatherings, and of course, many gifts to go around.

This year, as you spend time with your family, take a look at the food on your table and think how the Canadian dairy industry has made your Christmas day that much better.

The first item you may see was left directly for Santa - yes you got it! A tall glass of cold milk left for jolly ol' Saint Nick. There's a reason this has been a tradition for decades! After a long journey from the North Pole, nothing could top a cold glass of milk.

The next morning as you sit down for breakfast and start to butter your toast, ask yourself, where did that butter come from? That dash of cream that you splash into your coffee, the slices of cheese on your plate as you eat lunch, and we definitely can't forget about the two scoops of ice cream beside your pie as your finish off Christmas dinner - all dairy products!

So to all the Canadian dairy farmers out there, a big thank you from all of us here at DLS! Your hard work in producing dairy products makes every day that much tastier. If you aren't a dairy farmer, make sure to thank one today for all their hard work, because they made your Christmas that much better.





**Dairy Lane Systems**November 2

Comrie Farms GEA Monobox start-up! The first 13-14 hours of training the cows in the GEA Monobox. The start-up went real well, and the cows were nice and calm being pushed in primarily by their owners Norm and Mike McNaughton. Congrats to the McNaughton family on a successful start-up! #DLSdairy #DLSRobotics Michael McNaughton Norm McNaughton GEA Farming





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