



featured project **HOGENDOORN DAIRY**

Open House
February 13

Kees and Tineke Hogendoorn moved from Friesland, Netherlands to Canada in 1995 with their children, Kees and Karla. Today Kees and his wife Amanda, and their children Cole, Quinton and Grayson also live and operate the farm with Kees and Tineke.

In the Netherlands Kees and Tineke milked 40 cows, and when they moved to Baden Ontario they purchased an empty 200 acre dairy farm where they started milking cows in Canada. A year later they built a double 8 rapid exit milking parlour followed by a free stall barn one year after the parlour. In 2009, they started milking in their current milking facility, a 60 stall rotary parlour, along with a 350 stall free stall barn.

Kees (son) has said that "Over the past couple of years, our goal has been to automate as much as possible". Automation has been implemented in several areas of the dairy operation.

A sand separator building was completed with a Daritech One Shot sand separator (cleans and recycles sand) and a Daritech DT360 solid separator (makes clean flush water). The reasons behind this system was for labour savings, and to move the management of sand away from the outside elements, while consistently producing clean sand and flush water year around. Check out Hogendoorn Dairy's testimonial video on this system @ go.dairylane.ca/hogendoornvideo.

(Continued On Page 4)



1 We're Social Too

There is so much going on at DLS! Follow us on Facebook, Twitter, Instagram, and YouTube.

2 Tradeshow Season

We would love it if you dropped in at our booth! Check our tradeshow schedule @ dairylane.ca/tradeshows

3 Dairy Lane Is Hiring

Looking for an exciting career? We hope you will consider working at DLS! Apply @ dairylane.ca/careers



Mark Wescott | Marketing Coordinator

This past month has been jam-packed with activity as we've dived right into the new year!

The most exciting event of this past month was of course, Stonecreek Farms open house. We were happy to see a large turnout of around 2,000 people who came out despite the freezing cold weather to celebrate with the Steenbeek family, and to check out the large cross ventilated project. A turn out like this is a true reflection of the positive, close knit community we are surrounded by and blessed to be a part of with farmers, dairy farmers and related industry members.

At the open house we introduced our "Green Carpet" Photo Contest. We received great response with this and you can be sure we will be implementing this contest at more of our future events! After the open house on Saturday, the cows moved into the barn on Monday and milked for the first time in their new 50 stall 'merry go round'.

This month we have another exciting event for you to attend. Hogendoorn Dairy Farms will have an open house on Wednesday February 13 from 10am - 3pm. The open house will feature Hogendoorn Dairy's new Daritech sand separation facility and their new automated feed system. Visitors will be welcome to tour the existing barns as well. A few highlights here include the Green Source Automation RotaryMATE EXPS robot that cleans, preps and stimulates teats as the cows enter the rotary. DLS is now an official dealer for this robot. Also, the calf barn features Forster Technik automatic calf feeders for individual pens with the calf rail as well as group pen feeders with the hygiene box.

For all the guys out there, this open house happens to be the day before Valentine's Day, so we'll try to remind them to pick up some flowers for their significant other the next morning! ❤️

Check out a video of the Stonecreek Farms Open House at go.dairylane.ca/stonecreekvideo.

EMPLOYEE SPOTLIGHT



Antoinette Low

Accounts Receivable Specialist
Joined DLS March 2012

Antoinette has worked at DLS for almost 7 years and was hired into the office doing filing, simple billing and whatever other tasks were required. She's now a wealth of knowledge regarding DLS accounts receivables and has helped in accounts payables and with payroll!!! Prior to working at DLS, she worked for a family company - a greenhouse in Hyde Park, and did a mentorship with Community Living in South Huron; she worked both jobs for 6 months prior to landing here!! Antoinette hopes to continue learning and growing, and her hard work makes her a valuable asset to DLS.

Antoinette got a BA at UWO specializing in community development and then went on to study Human Resources at Fanshawe.

Travelling is something Antoinette and her husband Travis love to do. Over the past few years, she's been to Chicago, Mexico, Cuba and Europe; at the end of this week she heads to Nashville and New Orleans! She's covering a lot of ground!

When not travelling or working, she likes to spend time with her family and friends as well as her 2 cats. Her youngest cat Zeus was a rescue that she saved when he and his sister arrived here in one of our work trucks!! He will be 2 in August.

Have a fantastic trip Antoinette, we'll be waiting to hear all about it!!



FEBRUARY'S product of the month

Daritech's One Shot sand separation system will lift, rinse, and stack quality reusable bedding sand! Combined with a cross auger for high capture, Daritech's patented dual flight design allows sand to lift and settle in the process of rotating up the tube of the One Shot. Flights are attached to the inside wall of the tube, which enables the sand to settle in the process of rotating to the top. Fiber will float in the water that slips through the upper split flights and cascades over the standard flights down the core of the tube. This leaves the sand to exit the tube into a pile that can be easily transferred to another location for drying. Once the fiber and water reach the lower double flight, it exits the tube.

In combination with the Daritech One Shot sand separator a manure separator such as the Daritech DT360 will be needed to provide high quality process water and high fiber capture, which helps to produce clean sand, clean fiber and clean lagoons.

Check-out the DLS testimonial video from Hogendoorn Farms @ go.dairylane.ca/hogendoornvideo.

Interested in sand separation? Be sure to visit us at Hogendoorn Dairy Farms open house on Wednesday February 13. Open house details can be found at go.dairylane.ca/hogendoorn.

JOB PROGRESSION HIGHLIGHTS



1

Guntensperger Dairy
Seaforth, ON

This turnkey DLS project includes a 4 row head to head DLS Structure with tunnel ventilation featuring ACME tunnel and ridge fans. The new milking facility will feature a D-10 DLS / GEA vertical lift parallel parlour with individual indexing, and it will be expandable to D-20. This project is projected to start-up this month.



2

Viewhill Holsteins
Woodstock, ON

On January 29th, the 2 Monobox retrofit facility started up at Viewhill Holsteins. We have enjoyed working with the Strik family on two previous parlour start-ups in their two dairy barns, and we were thrilled to again be involved with the switch to robots in the second dairy farm. Congratulations to the Strik family on another successful start-up! We look forward to our continued partnership!



3

Farm Shows
St Hyacinthe & Quebec City, QC

In January we had booths at the St. Hyacinthe and Quebec City farm shows to support our Jourdain dealers in QC. In QC, it has been good to see the Jourdain brand steadily increase its awareness and reputation over the last several years. Most people now at least know the brand and perhaps have a friend or neighbour that has Jourdain. The Easy Swing cow brush, which is still relatively new for us also received quite a bit of interest at the QC shows.

EMPLOYEE ANNOUNCEMENTS

DLS is pleased to welcome the following people to the Dairy Lane team:



Dave Kamenar
Sales Representative



Dave Rowley
Carpenter



Mike Crabb
Dairy Equipment
Installation Technician



Brennan Abbott
Warehouse/Yard
Attendant



Morgan Nairn
Manure Equipment
Installation/Service



William Bonwick
Weld Shop
Material Handler



Collin Wyatt
Welder/Fabricator



Nathan Wissink
Construction Labourer



Nick Gallan
Welder/Fabricator



FEATURED TWEET



Gerard Steenbeek
@GSTE

Thanks everyone for coming out, it was a pleasure to host you all!
#stonecreekopenhouse @DairyLaneSystem



featured project | Hogendoorn Dairy (continued from p1)

An automated feed kitchen enables the Hogendoorns to buy commodities in bulk and make their own feed that is scheduled to be made at the times that they need it. The biggest reason for automating feeding was labour savings. All of the feeding can be done in 1.5 - 2 hours a day using the Faresin Leader EcoMode 3300 self-propelled feed mixer.

Green Source Automation equipped the 60 stall rotary with a prepping robot. This has replaced one position on the rotary and it has been constant and reliable. There is a teat wand post dip robot at the end of the rotary as well that has provided labour savings. All the barns are also equipped with feed pushers that again add to the labour savings.

There are two calf barns at Hogendoorn Dairy. One features two Forster Technik calf feeders with the hygiene box in group housing. The second has two Forster Technik calf feeders feeding individually with the calf rail. Both of these automated calf feeder set-ups save labour and they have provided consistent feedings that have contributed to good calf health.

On Wednesday February 13th from 10am - 3pm, Hogendoorn Dairy along with DLS are hosting an open house to feature Hogendoorn Dairy's new Daritech sand separation facility and their new automated feed system. Visitors will be welcome to tour the existing barns as well to check out all the automation that has been implemented at Hogendoorn Dairy over the past years. All the open house details can be found at go.dairylane.ca/hogendoorn.



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